



**REQUEST FOR PROPOSAL (RFP)**

<b>RFP #:</b>	<b>RFP- FY24-859-SSD-001</b>
<b>Services Requested:</b>	<b>Supply of pharmaceuticals, and medical devices to Juba, South Sudan, CIP AIR (INCOTERMS 2020)</b>
<b>Contract Type:</b>	<b>Fixed Price Contract</b>
<b>Issuance Date:</b>	<b>February 15, 2024</b>
<b>Last Receipt Date for Questions:</b>	<b>February 22, 2024, 12:00 PM EST</b>
<b>Response Date to Questions:</b>	<b>February 27, 2024</b>
<b>Bid Submission Deadline</b>	<b>March, 13 2024 12:00 PM EST</b>
<b>Anticipated Award Date:</b>	<b>April, 13 2024</b>

**CONTENTS OF RFP:**

- Cover Page
- Overview of Corus International
- RFP Terms
- Instructions to Bidder(s)
- Detailed Order List

**CONTACT:**

Procurement Department  
[procurement@corusinternational.org](mailto:procurement@corusinternational.org)

**REQUEST FOR PROPOSAL (RFP)  
RFP - FY24-755-SSD-001**

**OVERVIEW OF CORUS INTERNATIONAL**

**Corus Procurement Ethics**

Corus International and its family of organizations are committed to a transparent and ethical procurement process aiming to achieve the best value for money, fairness, integrity, and doing business in compliance with the US government regulations, the beneficiaries, donors, and partners' interests.

Corus does not allow accepting any monetary transaction, gratuity, or compensation of any type from current or potential vendors or suppliers in exchange for or as a reward for a business. Therefore, all potential vendors and suppliers taking part in this solicitation must not offer fraud, bribery, or kickback to an employee or staff of Corus. Any vendor or supplier violating these standards will be automatically disqualified for doing business with Corus in the future.

A comprehensive list of Corus's ethical standards as well as information on how to report any violation pertaining to this solicitation (Corus's Integrity and Ethics Reporting Hotline) is found here: <https://corusinternational.org/ethics-and-policies-corus-international>.

***INTRODUCTION:***

IMA World Health is a member of Corus International

Corus International combines over 150 years of experience of our non-profit and for-profit subsidiary organizations – IMA World Health, Lutheran World Relief, CGA Technologies, Ground Up Investing, and Farmers Market Brands. Together, the organizations take a systematic approach to grow rural economies, eliminate extreme poverty, ensure access to quality healthcare, and respond to urgent humanitarian needs in fragile settings.

Corus leads an ensemble of social impact organizations working together in the world's most fragile settings to deliver the holistic, lasting solutions needed to overcome the interconnected challenges of poverty, health care access and climate change. Corus is a new model in the international space, creating a consortium of specialized non-profit and for-profit entities for greater impact. Our annual budgets range between \$110-130 million a year.

### SCOPE OF WORK

IMA World Health invites qualified bidders to submit proposals for supply and delivery of pharmaceuticals, and medical devices to Juba, South Sudan, per CIP Air (INCOTERMS 2020).

Bidders are requested to submit an intention to bid as soon as possible after receiving the RFP.

Any questions pertaining to this RFP must be submitted in writing before the date listed at the first page of this RFP. Responses to all questions received will be shared with all participating bidders. Otherwise extended, no questions will be accepted after set deadline.

Proposals must be received prior to the closing date. No late proposals will be considered. Proposals must be sent only to the designated email address. If the proposal is sent or copied to any other IMA employee or any other IMA email address than the one below, it will be automatically disqualified.

Proposals, intention to bid, and questions regarding this RFP must be sent to the following email address: [procurement@corusinternational.org](mailto:procurement@corusinternational.org).

Please include the RFP reference number **RFP- FY24-859-SSD-001** in the subject line during all correspondence.

#### **Below applicable RFP terms:**

##### **Quotation Validity:**

Quotation should be valid for 60 (sixty) days from the RFP due date. This includes, but is not limited to, cost, pricing, terms and conditions, service levels, and all other information. If your firm is awarded the contract, all information in the RFP and negotiation process is contractually binding. In exceptional circumstances, prior to expiry of the original offer validity period, IMA World Health may request that the bidders extend the period of validity for a specified additional period. Bidders agreeing to the request will not be permitted to modify their offer.

##### **Delivery Location and Terms:**

Delivery to IMA World Health Office in Juba, South Sudan, per CIP Air delivery terms (INCOTERMS 2020). Entire value of the offered goods must be insured until completion of the delivery.

##### **Consignee information:**

IMA World Health  
Plot 3, Block 1, Hai Nimra Talata, Juba, South Sudan

Notwithstanding any INCOTERM 2020 used for this contract, the Bidder shall obtain any export licenses required for products being shipped. All products will be consigned to IMA World Health in Juba, South Sudan unless otherwise specified. IMA will require a DHL package containing a set of two copies of all original shipping documents (packing lists, invoices, B/L or AWB, COO, COA and FERI) sent via DHL in advance of the shipment to the IMA office in Juba, South Sudan. Products requiring temperature-

controlled shipping can be consolidated and shipped together. IMA World Health has the capacity to receive and hold goods in temperature-controlled storage at the port in Juba while clearance is completed. IMA World Health requires electronic copies of Commercial Invoice (s) and Packing Lists (s) to secure a tax exemption and conduct customs clearance at the port of entry. Supplier must not ship until IMA World Health authorizes export.

**Insurance:**

**CIP (incoterms)- must be included.**

**Delivery Timeline:**

Please quote your best delivery timeline for entire content. *Delivery lead time is of the essence and will be considered as a major criterion in the evaluation and award process for this procurement.*

Promised delivery dates MUST be held by the bidder. Bidder will immediately contact IMA WORLD HEALTH if unable to deliver products by the delivery date offered.

**Contract Award**

The Contract awarded pursuant to this RFP will be on a fixed price, fixed quantity basis. IMA World Health may award the contract in whole or in part to one or multiple bidders. IMA World Health reserves the right to make full, partial or no awards after the completion of the RFP process.

**Partial quotation:**

Partial offers will be considered at IMA's discretion. Highlight line items not offered/not available.

**Quality requirements:**

All medicines and medical devices **MUST** comply with **USAID/BHA** guidelines for procurement of pharmaceuticals. If offered products are not on BHA (FORMERLY KNOWN AS OFDA) EML, IMA might ask for additional documentation on that specific product. All pharmaceuticals, medical equipment, and medical supplies must comply with World Health Organization (WHO) set quality standards, principles of Good Manufacturing Practices (GMP), Good Storage Practices (GSP) and Good Distribution Practices (GDP) as applicable for medicines, medical equipment, and medical supplies procurement, for other type of goods consider reference to international technical standards and norms.

Manufacturer Quality assurance documentation demonstrating quality must be provided to IMA World Health. For the purposes of this RFP, the following quality assurance documentation must be provided:

- a) Documents of QA, ISO and GMP certification as applicable
- b) Product COA test reports if the manufacturer/product is not SRA approved or WHO pre-qualified.
- c) Batch numbers and manufacture dates of all products purchased must be provided for tracking purposes.
- d) Certificate of the Pharmaceutical Product (CPP)

**Expiry dates:**

Remaining shelf life for medicines and medical supplies should be at least 18 - 24 months or 2/3 of the manufacturer or factory declared time at the time of the goods arrival to country. Please specify shelf life for each item as applicable.

**Required certificates:**

All medicines must be escorted with corresponding Certificates:

1. Certificate of Origin
2. Certificate of Analyses
3. Certificate of Good Manufacturing Practice (GMP)
4. Certificate of Pharmaceutical Product (CPP)

**Packing/Labeling instruction:**

Goods should be packed in durable boxes with weight not exceeding 20 kg per box. Packing must be suitable for selected transport mode. Protect for weather influence while in transit. Each box must be numbered and must contain detailed packing list with batch numbers (on outside and inside box). Boxes must have full consignee details and must contain note "Humanitarian aid".

**Payment terms:**

IMA World Health intends to award a firm fixed-price contract as a result of this RFP with payment terms being net 30 days from delivery and acceptance of the goods ordered at the location specified. Payment advance and detailed payment schedule will be negotiated with selected bidder prior to issuing the contract.

**Special Instruction:**

IMA World Health may require random inspection and sample collection for testing when batch production is complete. In such instances, IMA's designated inspection and sampling agent will schedule a batch inspection and collect samples for testing at an independent test lab. Bidder will only be able to ship once independent lab test results have been received and approved by IMA World Health.

**Terms and Conditions:**

- IMA's donor's detailed Terms and Conditions that will govern the future contract that will be issued after this solicitation are accessible via below links and are going to be integral part of the award.:

[IMA Terms and Conditions](#)

[Funder Terms and Conditions USG for Contracts Under Co-Ag or Grant](#)

- Issuance of this RFP does not constitute an award commitment on the part of the IMA World Health, nor does it commit IMA World Health to pay for costs incurred in the preparation and submission of a bid.

- Attached files are integral part of this RFP.

- IMA World Health may contact bidders to confirm contact person, address, bid amount and to confirm that the bid was submitted for this solicitation.

**- False Statements in the Bid:**

Bidders must provide full, accurate and complete information as required by this solicitation and its attachments.

**- Conflict of Interest Disclosure:**

Bidders must provide disclosure of any past, present or future relationships with any parties associated with the issuance, review or management of this solicitation and anticipated award. Failure to provide full and open disclosure may result in IMA World Health having to re-evaluate selection of a potential bidder.

**- Right to Select/Reject**

IMA World Health reserves the right to select and negotiate with those firms it determines, in its sole discretion, to be qualified for competitive proposals and to terminate negotiations without incurring any liability. IMA World Health also reserves the right to reject any or all proposals received without explanation.

**- Reserved rights:**

All RFP responses become the property of IMA World Health and IMA World Health reserves the right in its sole discretion to:

- To disqualify any offer based on Bidder's failure to follow solicitation instructions;
- To waive any deviations by Bidder from the requirements of this solicitation that in IMA World Health opinion are considered not to be material defects requiring rejection or disqualification; or where such a waiver will promote increased competition;
- Extend the time for submission of all RFP responses after notification to all interested Bidders;
- Terminate or modify the RFP process at any time and re-issue the RFP to whomever IMA World Health deems appropriate;
- Issue an award based on the initial evaluation of offers without discussion;
- Award only part of the activities in the solicitation or issue multiple awards based on solicitation activities.

**Source Selection Criteria**

Based on the Lowest Price Technically Acceptable Source Selection Process, award will be made to the Bidder submitting the lowest evaluated price that meets or exceeds the technical acceptability standards while respecting determined delivery timelines. **Please note that delivery time is of the essence and will be used as a major evaluation factor.**

The evaluation criteria will be based on the following factors:

- a) Competitive Pricing,
- b) Delivery Time,



- c) Conformance to product specifications,
- d) Past Performance
- e) Product quality and manufacturer quality certifications

**INSTRUCTIONS TO BIDDERS:**

You are requested to submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. Bid can be submitted via e-mail only as response to this message by the below stated response deadline.

To be eligible, Bidders must provide full, accurate and complete information as required by this solicitation and its attachments, including any certifications attached.

**The Bidders must include following attachments:**

- 1. Attachment A: Quote Cover Sheet
- 2. Attachment B: Price Quote in excel and pdf.
- 3. Attachment C: Past Performance

Quotations may be submitted on Bidder's letterhead and signed by the authorized company officer.

**As a minimum, offers must show:**

- (1) The RFP reference number;
- (2) Signed, dated and stamped offer;
- (3) Company legal entity registrations and/or certifications;
- (4) Audited Financial Report for previous year, or equivalent financial document;
- (5) Payment and wire transfer instructions;
- (6) The name, addresses (street, email, other), and telephone number of the Bidder;
- (7) A detailed technical description /specification of the items being offered in sufficient detail to evaluate compliance with the requirements in the solicitation;
- (8) Terms of any offer related warranty;
- (9) Price and any discount terms, including transport and insurance cost, as applicable;
- (10) "Remit to"/"Submit to" address, if different than mailing address;
- (11) Past performance information, to include recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information).

**Failure to submit above listed documents will result in automatic disqualification of bidders.**

**Price quotes must be submitted in PDF and Excel formats and include the following information:**

- a) Detailed product descriptions & specification
- b) Unit of Measure
- c) Quantity
- d) Production and Delivery to Destination lead times
- e) Manufacturer and/or Origin
- f) Expiration date



- g) Separately list Unit Price, Extended FOB Price, and Total CIP AIR ).
- h) If possible - total cubic volume & weight, total actual weight.

The bidder shall bear all costs associated with the preparation and submission of quotes. IMA World Health will in no instance be responsible for any costs associated with preparation and submission of quotes.

**Intent to bid confirmation:**

Be kind to confirm intention to participate by responding to this message upon receipt of this RFP

**Questions / Clarification requests:**

In case you may have questions about any terms or requested item specification, quantity or quality requirements please feel free to contact us via e-mail before the date as indicated on page one 1 of this RFP.

More details on IMA World Health and our projects worldwide are available through our web site: [www.corusinternational.org](http://www.corusinternational.org) and/or [www.imaworldhealth.org](http://www.imaworldhealth.org).

Regards,

Procurement Department  
Corus International  
Lutheran World Relief/IMA World Health  
[procurement@corusinternational.org](mailto:procurement@corusinternational.org)





**ATTACHMENT A: QUOTE COVER SHEET**

Vendor Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Primary Contact: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Name of Authorized Official to Sign Contract: \_\_\_\_\_

Title of Authorized Official: \_\_\_\_\_

Certification: I certify that information provided is true and correct. The offer is valid for a minimum of 60 days.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



IMA WORLD HEALTH

**ATTACHMENT B: PRICE QUOTE  
VENDOR NAME**

***[VENDOR TO INSERT QUOTE PER RFP SPECIFICATIONS]***



**ATTACHMENT C: PAST PERFORMANCE**

*Complete the table below with information on the past customers who can provide references for your company.*

**VENDOR NAME:** \_\_\_\_\_

#	Reference Contact Name	Telephone	Email	Date Services Performed	Type of Services Performed



**DETAILED ORDER LIST**

*For your convenience, attached as an excel file with three worksheets*